

See what your contribution can mean financially.

An annotated preview of one finding from a Value Audit.

Fictional illustration. The scenario and amount demonstrate the client experience. They are not actual client results, a completed valuation, or a forecast of your results.

THE PROFESSIONAL DECISION

A communications executive is preparing for an executive-team interview in six weeks. She wants to explain the business significance of a system she led, beyond describing its launch.

ILLUSTRATIVE FINDING • STAFF CAPACITY

\$76,700

Illustrative annual cost equivalent of staff time released by an employee information system. A system-level estimate, not personal compensation or cash savings.

- 1 Her work is visible.**
The finding describes her leadership in designing and launching the information system while acknowledging that others contributed to its delivery.
- 2 The number has a defined meaning.**
The amount refers to one stated business effect over a stated period. It is not presented as the value of her entire portfolio or a salary recommendation.
- 3 The boundaries remain visible.**
The system-level amount is not assigned wholly to her. Her individual attributable impact is not established by this illustration.

Understand the finding. Know what you can stand behind.

What the annotations reveal about the client experience.

- 1 A clear financial finding**
You can see what a figure refers to, the period it covers, and whether it is an estimate. A large number alone is not the deliverable.
- 2 Your contribution in context**
Your work is distinguished from the broader result, with shared contributions and unresolved attribution made visible.
- 3 Support for the claim**
Your confidential Audit explains the basis for its findings and identifies material assumptions and limits. This public preview does not reproduce the underlying analysis.
- 4 Gaps you can recognize**
The document identifies what remains uncertain, so you can distinguish a supported finding from a claim that requires more information.

HOW THIS SUPPORTS HER NEXT CONVERSATION

The executive has a clearer account of what she led, its financial significance, and the limits of the claim. She can prepare to discuss the finding with a prospective employer without presenting the system's entire benefit as hers alone.

The Value Audit is the documented valuation and diagnosis inside The Decision Desk™. The Decision Desk™ builds on it to establish your position and prepare decision materials. It does not negotiate on your behalf. No salary, hiring decision, or other external outcome is guaranteed.